Fiscal/Calendar Year: 2017/18

Grantee Name: City of Martinez
Contact Person: David Glasser, Finance Director
Contact Phone: (925) 372-3579
Mailing Address: 525 Henrietta Street
Martinez, CA 94553

1. Funds
   a. Is a separate fund maintained for trust assets, liabilities, revenues and expenditures?
      YES ☐ NO ☒
      If "No", under what fund are they accounted for? If "Yes," please list the name(s) of the fund(s)

   b. Are separate financial statements prepared for the trust?
      YES ☐ NO ☒
      If "No," in which financial statements are they included? (Name of the document(s) and the applicable page number(s)) If "Yes," describe the organization of the separate financial statement.

City of Martinez, Marina Services Enterprise Fund

2. Revenue
   a. What was the gross revenue received or generated from trust land or trust assets during the past fiscal year?
      $261,256
   b. Please list all sources of revenue and the amount of revenue generated from each source (e.g. permits, rentals, percentage of lease)
      Rents and Lease Revenue $201,636, Tax Revenue $17,460, $42,160

3. Expenses
   a. What was the total expenditure of funds received or generated from trust land or assets during the past fiscal year? $861,875
   b. What expenses were allocated or charged directly to the trust? Please list the source of the expenditure and the amount expended. Administration $26,472, Maintenance and Repair $855,403
   c. Have there been any capital improvements over $250,000 within the current fiscal year? Are any capital improvements over $250,000 expected in the next fiscal year?
      Yes $772,736 (dredging) for fiscal year ending June 30, 2018.
   d. Describe any other disposition of trust funds or assets or any other disposition of the trust lands or trust assets themselves. Include any internal funds that were transferred to other grantees, to the management of another entity or under the management of another political subdivision of the grantee per an agreement, settlement, or Memorandum of Understanding.
      Not Applicable

4. Beginning and Ending Balance
   Please list the beginning and ending balances for the tidelands trust fund(s) for this past fiscal year.

   Not Applicable

For all questions, please give the page number where the information can be found in your accompanying financial document. Please use additional pages as necessary.
CITY OF MARTINEZ
GRANTED PUBLIC TRUST LANDS
Marina Public Trust Lands Schedule FY 2018
Granted Public Trust Lands

CITY OF MARTINEZ
GRANTED PUBLIC TRUST LANDS
Marina Public Trusts Lads Schedul FY 2017-Dec 24, 2017
Granted Public Trust Lands

**REVENUE**

Rents and Leases

Revenue from SB 1424 public trust lands

<table>
<thead>
<tr>
<th>Source</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Almar Management, Inc.</td>
<td>$129,438.00</td>
</tr>
<tr>
<td>Eagle Marine</td>
<td>$54,488.00</td>
</tr>
<tr>
<td>Martinez Yacht Club</td>
<td>$9,346.00</td>
</tr>
</tbody>
</table>

Revenue from other public trust lands

<table>
<thead>
<tr>
<th>Source</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Southern Pacific Transportation</td>
<td>$8,364.00</td>
</tr>
<tr>
<td>Rooster Productions, LLC</td>
<td></td>
</tr>
</tbody>
</table>

Total Rent and Lease Revenue $201,636.00

Other Revenue $59,620.00

**TOTAL REVENUE** $261,256.00

**EXPENDITURES**

<table>
<thead>
<tr>
<th>Category</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration</td>
<td>$26,472.00</td>
</tr>
<tr>
<td>Maintenance and Repair</td>
<td>$855,403.00</td>
</tr>
</tbody>
</table>

**TOTAL EXPENDITURES** $881,875.00
# CITY OF MARTINEZ - MARINA SERVICES
## ENTERPRISE FUND
### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
#### FOR THE YEAR ENDED JUNE 30, 2018

## OPERATING REVENUES

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rents and leases (Note 9)</td>
<td>$201,636</td>
</tr>
<tr>
<td>Other revenue</td>
<td>35,796</td>
</tr>
<tr>
<td><strong>Total Operating Revenues</strong></td>
<td>237,432</td>
</tr>
</tbody>
</table>

## OPERATING EXPENSES

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration</td>
<td>26,472</td>
</tr>
<tr>
<td>Maintenance and repair</td>
<td>855,402</td>
</tr>
<tr>
<td>Depreciation</td>
<td>5,707</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>887,581</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Income (Loss)</td>
<td>(650,149)</td>
</tr>
</tbody>
</table>

## NON OPERATING REVENUES (EXPENSES)

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest income</td>
<td>6,364</td>
</tr>
<tr>
<td>Interest expense</td>
<td>(84,091)</td>
</tr>
<tr>
<td>Taxes</td>
<td>17,460</td>
</tr>
<tr>
<td><strong>Total Non Operating Revenues (Expense)</strong></td>
<td>(60,267)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income (Loss) Before Transfers</td>
<td>(710,416)</td>
</tr>
<tr>
<td>Transfers from City General Fund (Note 4)</td>
<td>815,000</td>
</tr>
<tr>
<td>Change in Net Position</td>
<td>104,584</td>
</tr>
<tr>
<td>Net Position (Deficit) at Beginning of Year</td>
<td>(3,325,878)</td>
</tr>
<tr>
<td>Net Position (Deficit) at End of Year</td>
<td>($3,221,294)</td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements
May 8, 2018

Ms. Sheri Pemberton
Chief, External Affairs/Legislative Liaison
California State Lands Commission
100 Howe Avenue, Suite 100 South
Sacramento, CA 95825-8202

RE: Request for relief from obligation to transmit gross revenue from Martinez Marina

Dear Ms. Pemberton:

We would like to request relief from the obligation as allowed in SB 1424, as authorized under Section 7(d)(2), which cites the purpose of the relief “is to enable the City to improve the deteriorated conditions at the marina, such as conducting necessary dredging to restore depth for launching, berthing, and safe navigation.”

The City recently completed a dredge of the Martinez Marina, which resulted in the following expenses over the course FY 2017/18 for dredging or dredging-related purposes:

<table>
<thead>
<tr>
<th>Fiscal Year / Project</th>
<th>Amount Spent</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2017/18 Dredge Plan/Construction</td>
<td>$691,310.88</td>
</tr>
</tbody>
</table>

We have attached Resolution No. 106-17 to show the City Council funding appropriations in support of this significant dredging effort.

The City is also continuing to pursue discussions with a private company interested in dredging the harbor and slips within the Marina in exchange for the extracted sediment material and the opportunity to process, dry and transport the material on site in our ponds. These discussions, which involve numerous complex logistical and technical aspects, are being held in conjunction with Almar, our contracted Marina operator, East Bay Regional Parks District, and AnchorQEA to ensure all options are explored.

Given the aforementioned actions the City of Martinez has taken to address its dredging challenges, we continue to request relief for fiscal years 2017-18 from the obligation to transmit a portion of the gross revenue generated by the land grant described in SB 1424 as authorized under Section 7(d)(2). The retained revenue generated from the granted lands will be placed into the Marina Service Enterprise Fund and used toward plans to address the Marina’s dredging and infrastructure needs.

The City appreciates your consideration of this matter. Please contact Michael Chandler, Deputy Director of Administrative Services, at (925) 372-3517, if you have any further questions or require additional information. Thank you again for your continued partnership in the Martinez Marina.

Sincerely,

Brad Kilger
City Manager

Attachment: Resolution No. 106-17
RESOLUTION NO. 106-17

ACCEPTING BIDS FOR THE 2017 MARTINEZ MARINA MAINTENANCE DREDGE PROJECT (C8011) AND AWARDING THE CONSTRUCTION CONTRACT TO AQUATIC ENVIRONMENTS, INC., BENICIA CA, IN THE AMOUNT OF $730,000 AND ALLOCATING $765,000 FROM THE ASSIGNED INFRASTRUCTURE FUND BALANCE RESERVE TO FUND THE CONSTRUCTION PHASE OF THE PROJECT

WHEREAS, the Council allocated $200,000 from the Assigned Infrastructure Fund Balance Reserve to fund the design phase of the 2017 Martinez Marina Maintenance Dredge Project No. C8011 (Project); and

WHEREAS, the City prepared plans, specifications and estimate for the Project; and

WHEREAS, the City advertised for bids from general engineering contractors for purposes of submitting bids for construction of the Project; and

WHEREAS, on August 10, 2017, bids were publicly opened; and

WHEREAS, Aquatics Environments, Inc. submitted a responsible bid to dredge the highest quantity of silt from the Marina; and

WHEREAS, the lowest responsible bid will dredge 38,228 cubic yards of siltation at $16.48 per cubic yard for the allowable total budget of $730,000; and

WHEREAS, it is necessary to allocate $765,000 fully fund the work; and

WHEREAS, it is deemed in the best interest of the public and the City to implement the 2017 Martinez Marina Maintenance Dredge, Project (C8011).

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Martinez that the bid from Aquatics Environments, Inc. is hereby accepted when the required performance bond, labor and materials bond, insurance and other contract documents have been reviewed and approved by the City Attorney, and the City Manager is hereby authorized to execute a contract for said project with the contractor.

BE IT FURTHER RESOLVED the Finance Manager is authorized to transfer $765,000 from the Assigned Infrastructure Fund Balance Reserve to fund the construction phase of the 2017 Martinez Marina Maintenance Dredge, Project C8011.

* * * * *
I HEREBY CERTIFY the foregoing is a true and correct copy of a resolution duly adopted by the City Council of the City of Martinez at a Regular Meeting of said Council held on the 6th day of September 2017, by the following vote:

AYES: Councilmembers Lara DeLaney, Noralea Gipner, Mark Ross, and Mayor Rob Schroder

NOES: None

ABSENT: Vice Mayor Debbie McKillop

RICHARD G. HERNANDEZ, CITY CLERK
CITY OF MARTINEZ
RESOLUTION NO. 106-17

ACCEPTING BIDS FOR THE 2017 MARTINEZ MARINA MAINTENANCE DREDGE PROJECT (C8011) AND AWARDING THE CONSTRUCTION CONTRACT TO AQUATIC ENVIRONMENTS, INC., BENICIA CA, IN THE AMOUNT OF $730,000 AND ALLOCATING $765,000 FROM THE ASSIGNED INFRASTRUCTURE FUND BALANCE RESERVE TO FUND THE CONSTRUCTION PHASE OF THE PROJECT

WHEREAS, the Council allocated $200,000 from the Assigned Infrastructure Fund Balance Reserve to fund the design phase of the 2017 Martinez Marina Maintenance Dredge Project No. C8011 (Project); and

WHEREAS, the City prepared plans, specifications and estimate for the Project; and

WHEREAS, the City advertised for bids from general engineering contractors for purposes of submitting bids for construction of the Project; and

WHEREAS, on August 10, 2017, bids were publicly opened; and

WHEREAS, Aquatics Environments, Inc. submitted a responsible bid to dredge the highest quantity of silt from the Marina; and

WHEREAS, the lowest responsible bid will dredge 38,228 cubic yards of siltation at $16.48 per cubic yard for the allowable total budget of $730,000; and

WHEREAS, it is necessary to allocate $765,000 fully fund the work; and

WHEREAS, it is deemed in the best interest of the public and the City to implement the 2017 Martinez Marina Maintenance Dredge, Project (C8011).

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Martinez that the bid from Aquatics Environments, Inc. is hereby accepted when the required performance bond, labor and materials bond, insurance and other contract documents have been reviewed and approved by the City Attorney, and the City Manager is hereby authorized to execute a contract for said project with the contractor.

BE IT FURTHER RESOLVED the Finance Manager is authorized to transfer $765,000 from the Assigned Infrastructure Fund Balance Reserve to fund the construction phase of the 2017 Martinez Marina Maintenance Dredge, Project C8011.

******
I HEREBY CERTIFY the foregoing is a true and correct copy of a resolution duly adopted by the City Council of the City of Martinez at a Regular Meeting of said Council held on the 6th day of September 2017, by the following vote:

AYES: Councilmembers Lara DeLaney, Noralea Gipner, Mark Ross, and Mayor Rob Schroder

NOES: None

ABSENT: Vice Mayor Debbie McKillop

RICHARD G. HERNANDEZ, CITY CLERK
CITY OF MARTINEZ