

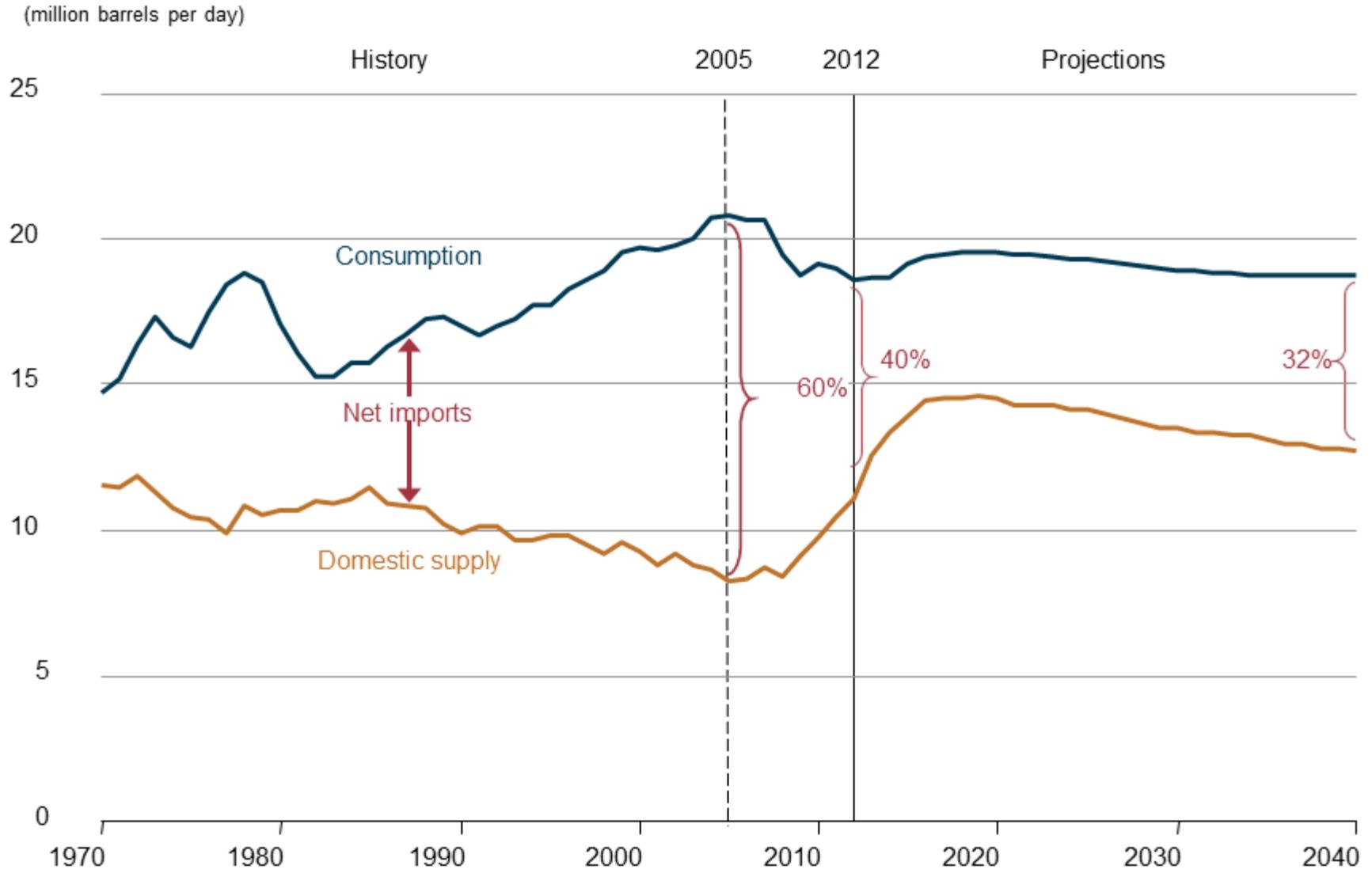


Cement Manufacturing's Impact on Cement Durability in Oil & Gas Wells Applications

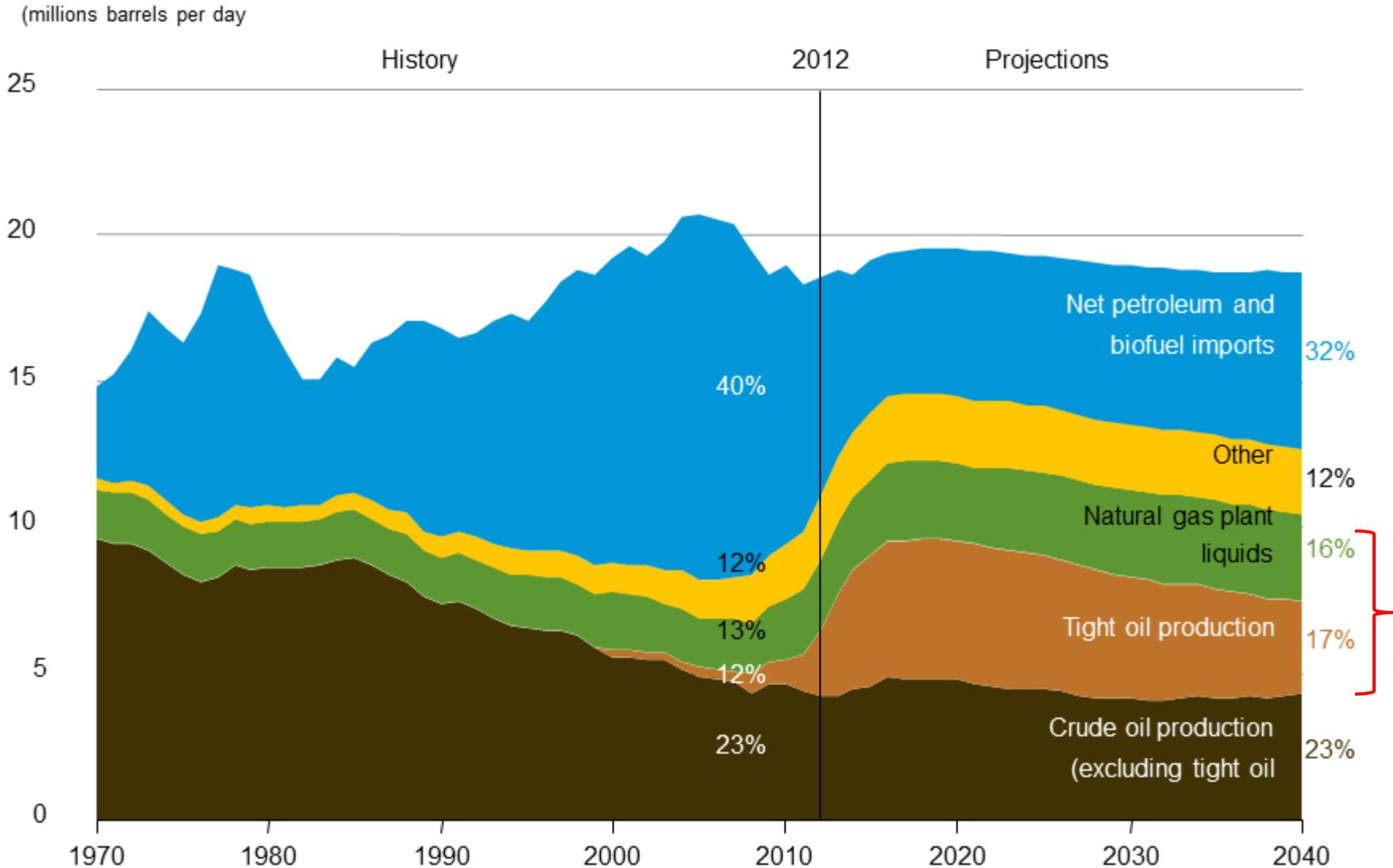
Alfredo Santos – CEMEX USA

**Long Beach, California
October 2014**

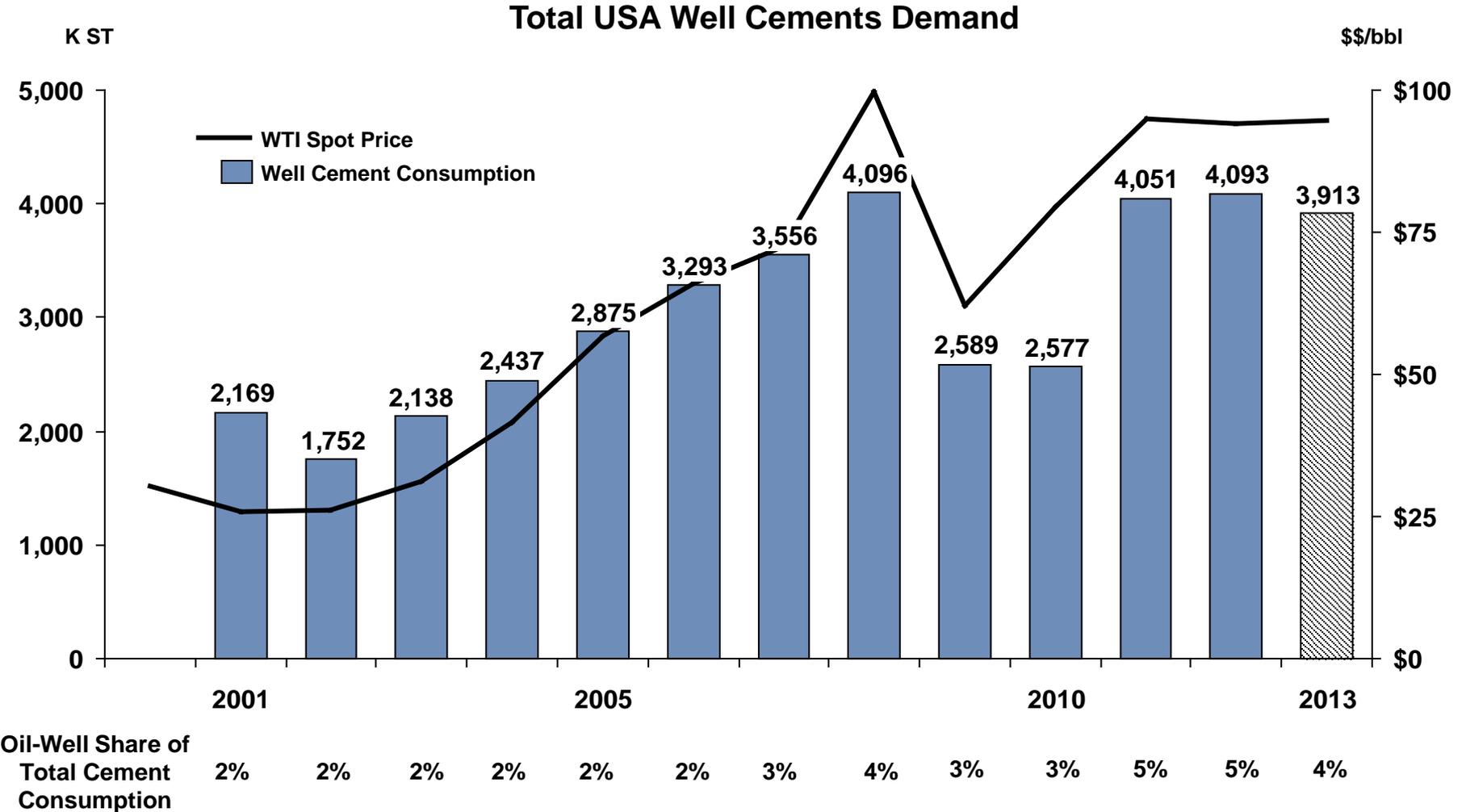
U.S. Oil supply landscape, domestic vs. foreign, is reshaping.....



... driven mainly by new technologies and processes that have made key shale oil and gas “basins” economically feasible.



Heavily impacting demand for oil field services products (e.g. cement).



CEMEX – World leader in construction materials



Facts & Figures

Founded in Mexico in 1906

Annual sales '13 US\$15.23 billion,
EBITDA '13 US\$2.6 billion

One of the leaders in each of our core businesses:
gray cement, special cements, aggregates, and ready-mix concrete

Presence in more than 50+ countries across the Americas, Europe, Africa, the Middle East, and Asia

Trade relationships with more than 100 nations and one of the world's top traders of cement and clinker

~43,000 employees worldwide

1) Company annual reports 2013

A Global Leader In Construction Materials¹

Our world rankings



#3

Cement

55 cement plants



#1

Concrete

1784 RMix plants



#3

Aggregates

362 Quarries

Business Strategy

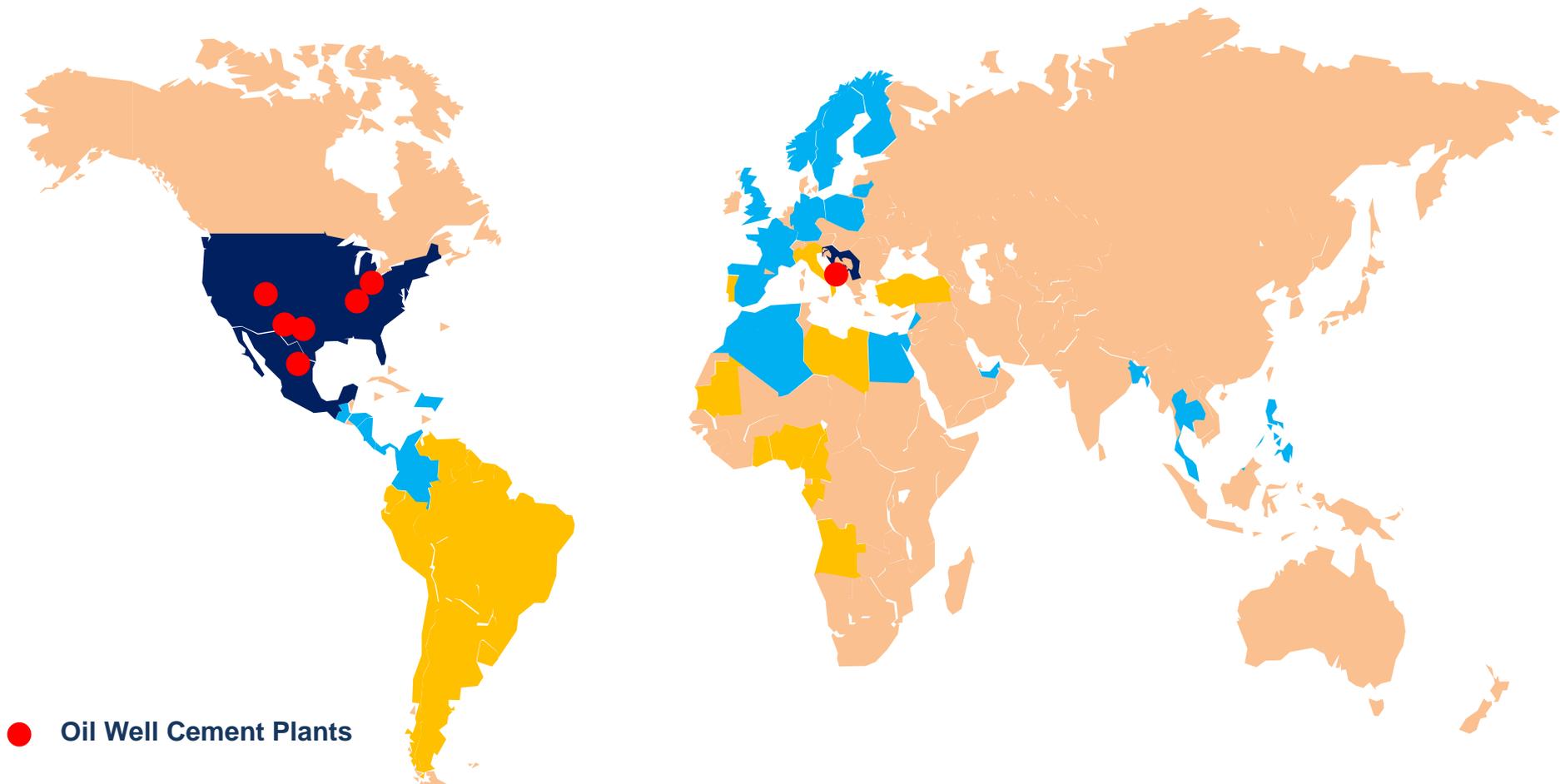
Focus on our core business of cement, oil well cement, ready-mix concrete, and aggregates

Provide our customers with the best value proposition

Maximize our operating efficiency

Foster our sustainable development

CEMEX – Oil Well Cement Service Footprint



-  Oil Well Cement Plants
-  CX Oil Well Producing Countries
-  CX Countries with Warehouses & Local logistics
-  Other Countries were we currently deliver cement

Serving our O&G customers' needs for over 100 years.

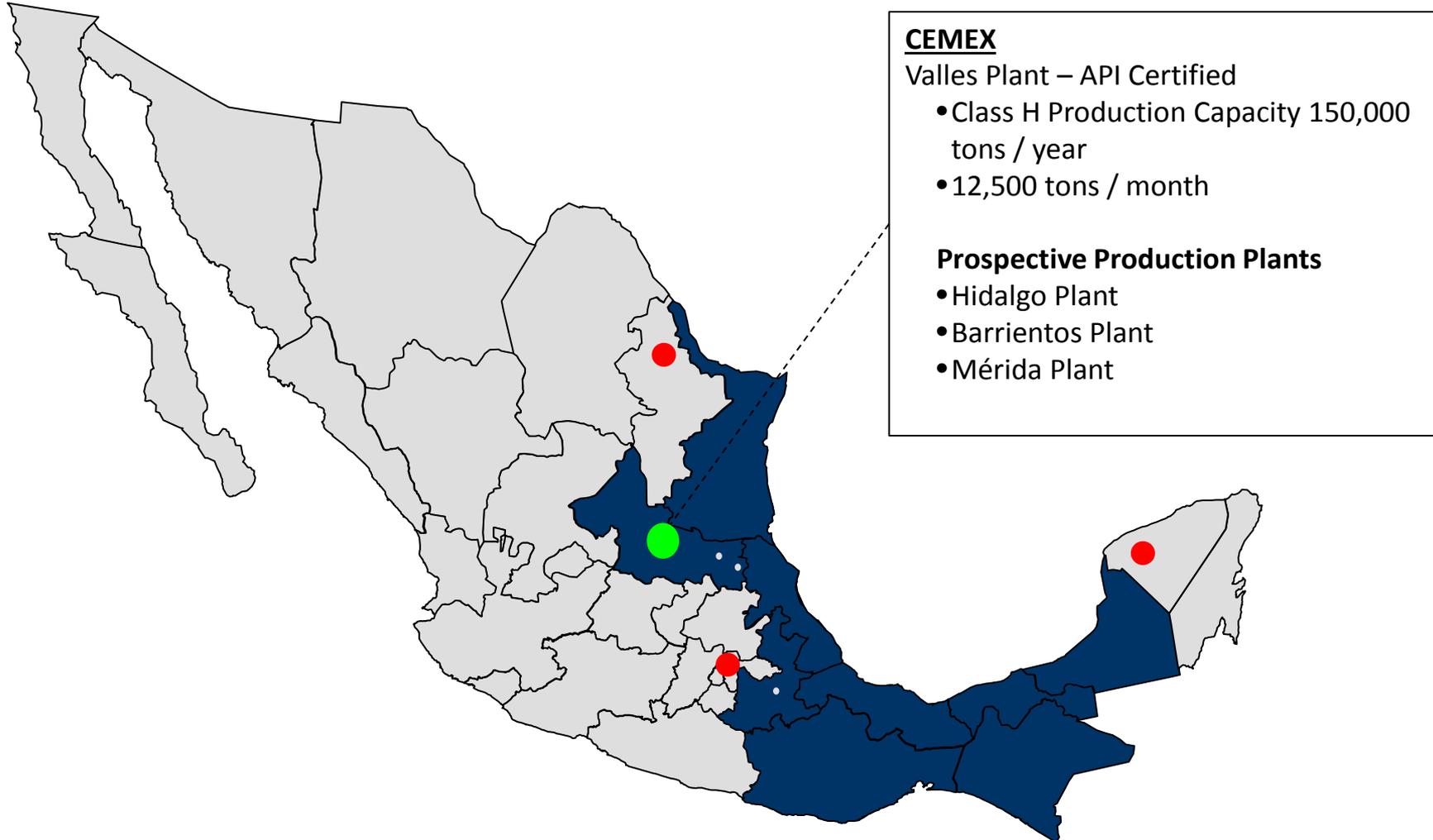


CEMEX USA Strategically positioned near major Oil & Gas basins



CEMEX Mexico has a dedicated plan with an extensive logistics' network

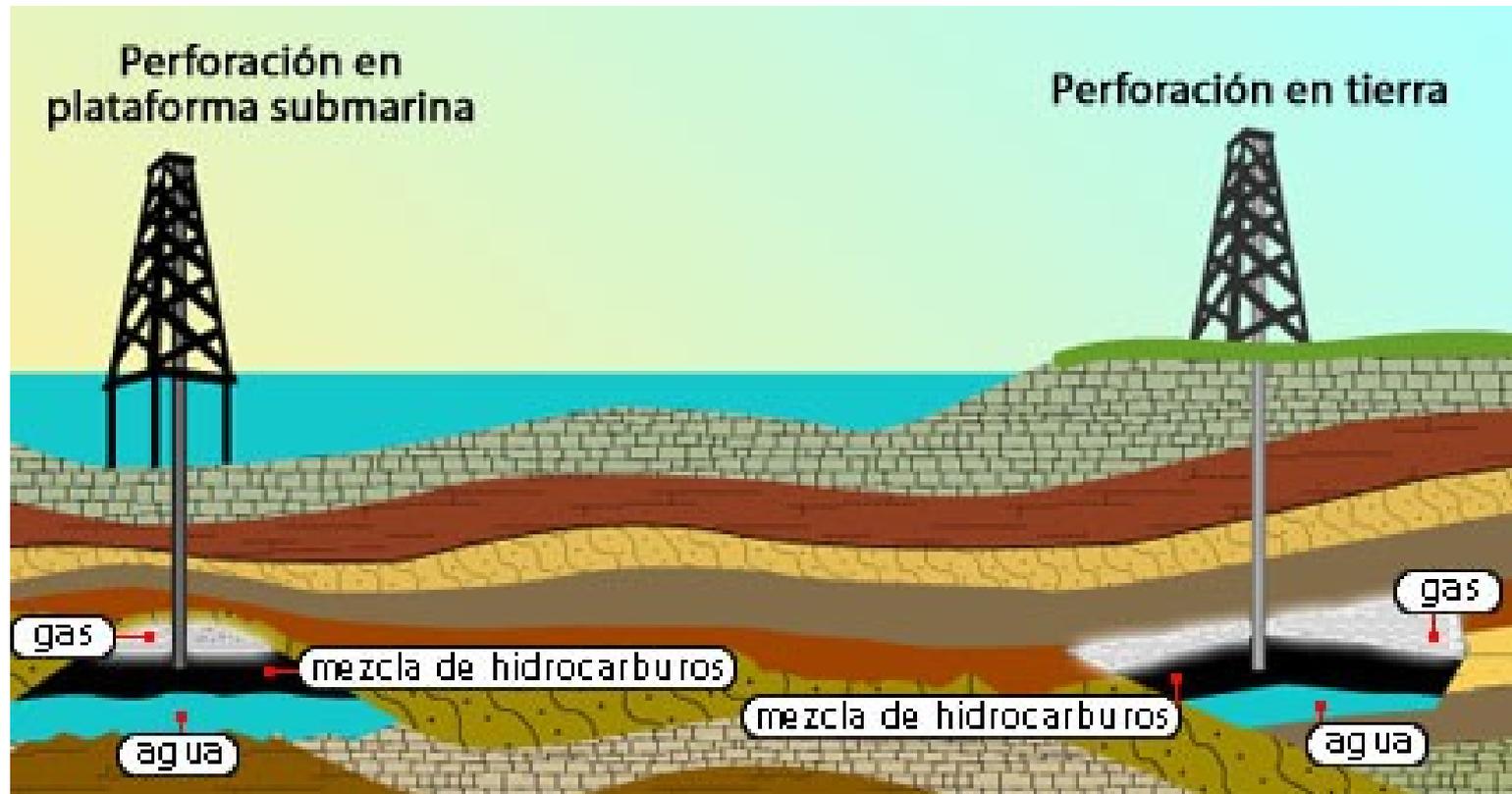
Valles Plant Line #1 dedicated to Oil Cement with 2 silos for class H cement, each one with 2,000 tons capacity. The main markets are: Poza Rica, Reynosa and Villahermosa.



CEMENT – A MINOR COMPONENT BUT KEY ELEMENT IN EXPLORATION AND PRODUCTION

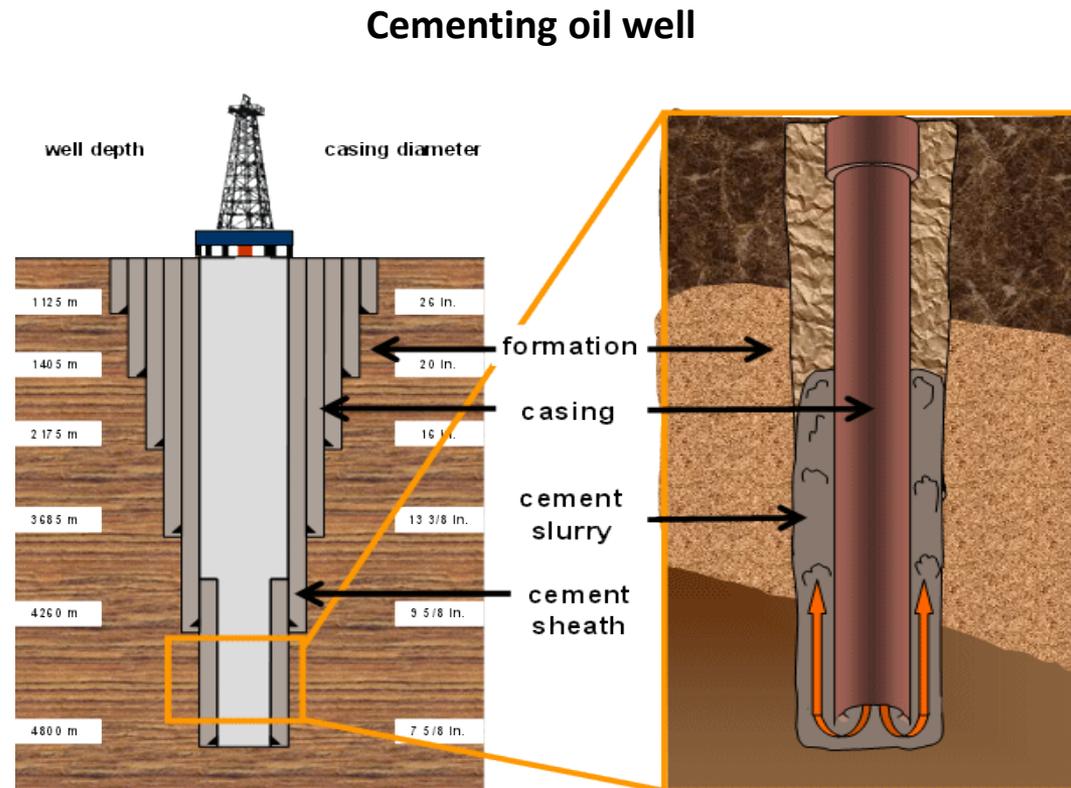


The severe operating conditions of oil wells (with depths of 9000 m [5.6 miles], temperatures of 260°C [500°F] and pressures around 200 MPa) demand cements with very specific chemical and physical characteristics, so its manufacture must be carefully controlled.



Within the operations developed in the oil or gas wells **cementing** is one of the most important, the primary functions of the layer of cement are:

1. To support the vertical and radial loads applied to the casing
2. Isolate porous formations from the producing zone formations
3. Exclude unwanted sub-surface fluids from the producing interval
4. Protect casing from corrosion
5. Resist chemical deterioration of cement
6. Confine abnormal pore pressure
7. To increase the possibility to hit the target



According to the conditions of each drilling and its chemical and physical requirements, API (American Petroleum Institute) establishes 8 oil well cement classes from A to H. Its principal difference lies in the moderate or high resistance to the sulphate attack, which determines the depth at which they can be used.

The cements used at greater depths and in more aggressive environments are the class G and H, which have a very similar chemical composition and differ from one another only in the particle size.



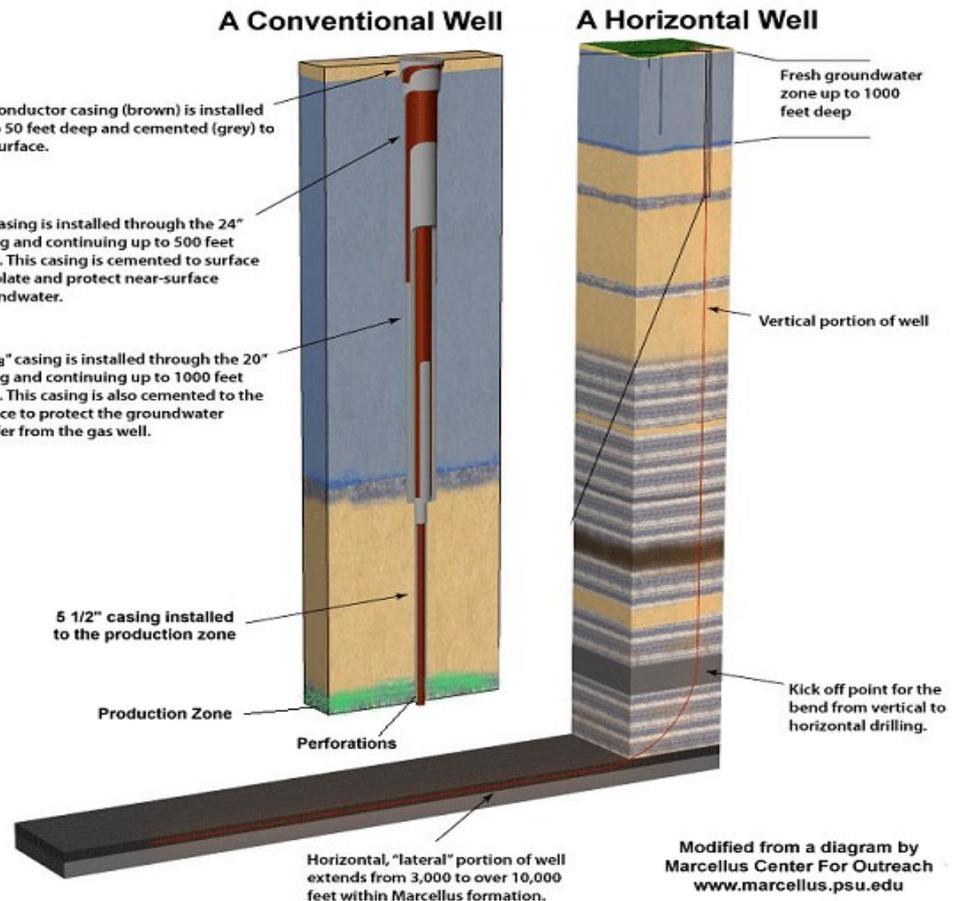
API Cement Classes.

- A. 0–6000 ft used when special properties are not required.
- B. 0–6000 ft used when conditions require moderate to high sulphate resistance
- C. 0–6000 ft used when conditions require high early strength
- D. 6000–10000 ft used under moderately high temperatures and pressures
- E. 10000–14000 ft used under conditions of high temperatures and pressures
- F. 10000–16000 ft used under conditions of extremely high temperatures and pressures
- G. 0–8000 ft can be used with accelerators and retarders to cover a wide range of well depths and temperatures.
- H. 0–8000 ft can be used with accelerators and retarders to cover a wide range of well depths and temperatures.
- J. 12000–16000 ft can be used under conditions of extremely high temperatures and pressures or can be mixed with accelerators and retarders to cover a range of well depth and temperatures.
- API cement grades A, B and C correspond to ASTM type I, II and III.

For placement in the oil well a cement slurry is prepared, it must remain sufficiently plastic or mobile during pumping and once placed must quickly develop enough compressive strength to prevent the union of the fluids used in the formation of the wellbore.

The design of the each slurry is unique, since it depends on the conditions of the oil well and the additives used.

Depending in the drilling conditions such as the depth, temperature, pressure, salinity, etc. various additives are used, including additives for fluid loss, dispersants, retarders, anti-migrating polymers to achieve the complex gas properties required in the cement slurry.



For optimum results in the use of additives is required deep understanding of the action mechanisms, the interaction with cements and compatibility between them.

The choice of the additives and the cements is basic for the design of the slurry, its consistency and optimal protection of the well.

Cement parameters:

- Particle size distribution.
- Distribution of silicate and aluminate phases.
- Reactivity of hydrating phases.
- Gypsum/hemihydrates ratio and total sulphate content.
- Free alkali content.
- Chemical nature quantity and specific surface of initial hydration products.

Additives and mechanism of action:

There are 8 general categories of additives.

- 1. Accelerators** reduce setting time and increases the rate of compressive strength build up.
- 2. Retarders** extend the setting time.
- 3. Extenders** lower the density.
- 4. Weighting Agents** increase density.
- 5. Dispersants** reduce viscosity.
- 6. Fluid loss control agents.**
- 7. Lost circulation control agents.**
- 8. Specialty agents.**

The specifications of the oil well cements are defined by the quality norm API 10A, that states the physical and chemical characteristics of the oil well cements.

Table 1 — Chemical requirements

	Cement class					
	A	B	C	D	G	H
Ordinary grade (O)						
Magnesium oxide (MgO), maximum, percent	6,0	NA ^a	6,0	NA	NA	NA
Sulfur trioxide (SO ₃), maximum, percent ^b	3,5	NA	4,5	NA	NA	NA
Loss on ignition, maximum, percent	3,0	NA	3,0	NA	NA	NA
Insoluble residue, maximum, percent	0,75	NA	0,75	NA	NA	NA
Tricalcium aluminate (C ₃ A), maximum, percent ^d	NR ^c	NA	15	NA	NA	NA
Moderate sulfate-resistant grade (MSR)						
Magnesium oxide (MgO), maximum, percent	NA	6,0	6,0	6,0	6,0	6,0
Sulfur trioxide (SO ₃), maximum, percent ^b	NA	3,0	3,5	3,0	3,0	3,0
Loss on ignition, maximum, percent	NA	3,0	3,0	3,0	3,0	3,0
Insoluble residue, maximum, percent	NA	0,75	0,75	0,75	0,75	0,75
Tricalcium silicate (C ₃ S) maximum, percent ^d	NA	NR	NR	NR	58	58
minimum, percent ^d	NA	NR	NR	NR	48	48
Tricalcium aluminate (C ₃ A), maximum, percent ^d	NA	8	8	8	8	8
Total alkali content, expressed as sodium oxide (Na ₂ O) equivalent, maximum, percent ^e	NA	NR	NR	NR	0,75	0,75
High sulfate-resistant grade (HSR)						
Magnesium oxide (MgO), maximum, percent	NA	6,0	6,0	6,0	6,0	6,0
Sulfur trioxide (SO ₃), maximum, percent ^b	NA	3,0	3,5	3,0	3,0	3,0
Loss on ignition, maximum, percent	NA	3,0	3,0	3,0	3,0	3,0
Insoluble residue, maximum, percent	NA	0,75	0,75	0,75	0,75	0,75
Tricalcium silicate (C ₃ S) maximum, percent ^d	NA	NR	NR	NR	65	65
minimum, percent ^d	NA	NR	NR	NR	48	48
Tricalcium aluminate (C ₃ A), maximum, percent ^d	NA	3	3	3	3	3
Tetracalcium aluminoferrite (C ₄ AF) plus twice the tricalcium aluminate (C ₃ A), maximum, percent ^d	NA	24	24	24	24	24
Total alkali content expressed as sodium oxide (Na ₂ O) equivalent, maximum, percent ^e	NA	NR	NR	NR	0,75	0,75

^a NA indicates "not applicable".

^b When the tricalcium aluminate content (expressed as C₃A) of the cement is 8 % or less, the maximum SO₃ content shall be 3 %, or 3,5 % for class C cement.

^c NR indicates "no requirement".

^d The expressing of chemical limitations by means of calculated assumed compounds does not necessarily mean that the oxides are actually or entirely present as such compounds. The compounds are calculated according to the ratio of the mass percentages of Al₂O₃ to Fe₂O₃, where w is the percentage mass fraction of the compound indicated in the subscript:

- When $w_{Al_2O_3}/w_{Fe_2O_3}$ is greater than 0,64, the compounds shall be calculated as follows:
 $C_3A = 2,65w_{Al_2O_3} - 1,69w_{Fe_2O_3}$
 $C_3S = 4,07w_{CaO} - 7,60w_{SiO_2} - 6,72w_{Al_2O_3} - 1,43w_{Fe_2O_3} - 2,85w_{SO_3}$
 $C_4AF = 3,04w_{Fe_2O_3}$
- When $w_{Al_2O_3}/w_{Fe_2O_3}$ is 0,64 or less, the C₃A content is zero.
- The C₃S and C₄AF shall be calculated as follows:
 $C_3S = 4,07w_{CaO} - 7,60w_{SiO_2} - 4,48w_{Al_2O_3} - 2,86w_{Fe_2O_3} - 2,85w_{SO_3}$
 $C_4AF = 3,04w_{Fe_2O_3}$

^e The sodium oxide equivalent, expressed as Na₂O equivalent, shall be calculated by the formula
Na₂O equivalent is equal to $0,858w_{K_2O} + w_{Na_2O}$

Table 2 — Summary of physical and performance requirements

Well cement class		A	B	C	D	G	H						
Mix water, % mass fraction of cement (Table 5)		46	46	56	38	44	38						
Fineness tests (alternative methods) (Clause 6)													
Turbidimeter (specific surface, minimum, m ² /kg)		150	160	220	NR ^a	NR	NR						
Air permeability (specific surface, minimum, m ² /kg)		280	280	400	NR	NR	NR						
Free-fluid content, maximum, percent (Clause 8)		NR	NR	NR	NR	5,9	5,9						
Compressive strength test (8 h curing time)	Schedule number (Table 6)	Final curing temperature °C (°F)	Curing pressure MPa (psi)	Minimum compressive strength MPa (psi)									
				(Clause 9)	NA ^b	38 (100)	atm.	1,7 (250)	1,4 (200)	2,1 (300)	NR	2,1 (300)	2,1 (300)
				(Clause 9)	NA	60 (140)	atm.	NR	NR	NR	NR	10,3 (1 500)	10,3 (1 500)
				(Clause 9)	6S	110 (230)	20,7 (3 000)	NR	NR	NR	3,4 (500)	NR	NR
Compressive strength test (24 h curing time)	Schedule number (Table 6)	Final curing temperature °C (°F)	Curing pressure MPa (psi)	Minimum compressive strength MPa (psi)									
				(Clause 9)	NA	38 (100)	atm.	12,4 (1 800)	10,3 (1 500)	13,8 (2 000)	NR	NR	NR
				(Clause 9)	4S	77 (170)	20,7 (3 000)	NR	NR	NR	6,9 (1 000)	NR	NR
				(Clause 9)	6S	110 (230)	20,7 (3 000)	NR	NR	NR	13,8 (2 000)	NR	NR
Thickening-time test	Specification schedule number (Tables 9 through 11)	Maximum consistency (15 min to 30 min stirring period) B _c ^c	Thickening time (minimum/maximum) min										
			(Clause 10)	4	30	90 ^d	90 ^d	90 ^d	90 ^d	NR	NR		
			(Clause 10)	5	30	NR	NR	NR	NR	90 ^d	90 ^d		
			(Clause 10)	5	30	NR	NR	NR	NR	120 ^e	120 ^e		
			(Clause 10)	6	30	NR	NR	NR	NR	100 ^d	NR	NR	
			(Clause 10)	6	30	NR	NR	NR	NR	100 ^d	NR	NR	

^a NR indicates "no requirement".

^b NA indicates "not applicable".

^c Bearden units of consistency, B_c, obtained on a pressurized consistometer as defined in Clause 10 and calibrated in accordance with the same clause.

^d Minimum thickening time.

^e Maximum thickening time.

Factors affecting the performance of the cements in oil wells

Temperature – An increase in the temperature accelerates the setting time, strength and proper flow of the cement slurry, the increment in the temperature is related to the depth of drilling, when deeper the drilling the temperature is higher, and the hydrating process of the cement also contributes to raise the temperature.

Pressure - The increase in the pressure affects the pumpable time and speeds the setting time, this effect being less than the increase in the temperature.

Compatibility with additives – Successful selection of the additives is crucial to that under the conditions of temperature and pressure the mixture retains its rheological properties and compressive strength, thereby preventing abnormal behavior that hinders the cementing process.

The slurry strength depends on many factors, the cement must be sufficiently resistant to keep the insulation of the well and withstand well drilling and fracturing processes.

Long-term Durability of the cemented wall

The insulation layer of cement is exposed to multiple environments, being these excessively aggressive.

The cementing layer is in contact with flowing water, soil with diverse geological formations and with chemical compositions that interact with the cement components, resulting in the most aggressive deterioration cases of the insulating layer.

One of the most frequent attacks of the cemented layer is due to the presence of high concentrations of sulfate ions in the water currents and in the several layers of the drilled material, both in contact with the well.

For an adequate protection it is of paramount importance a proper selection of the cement and the additives to use.

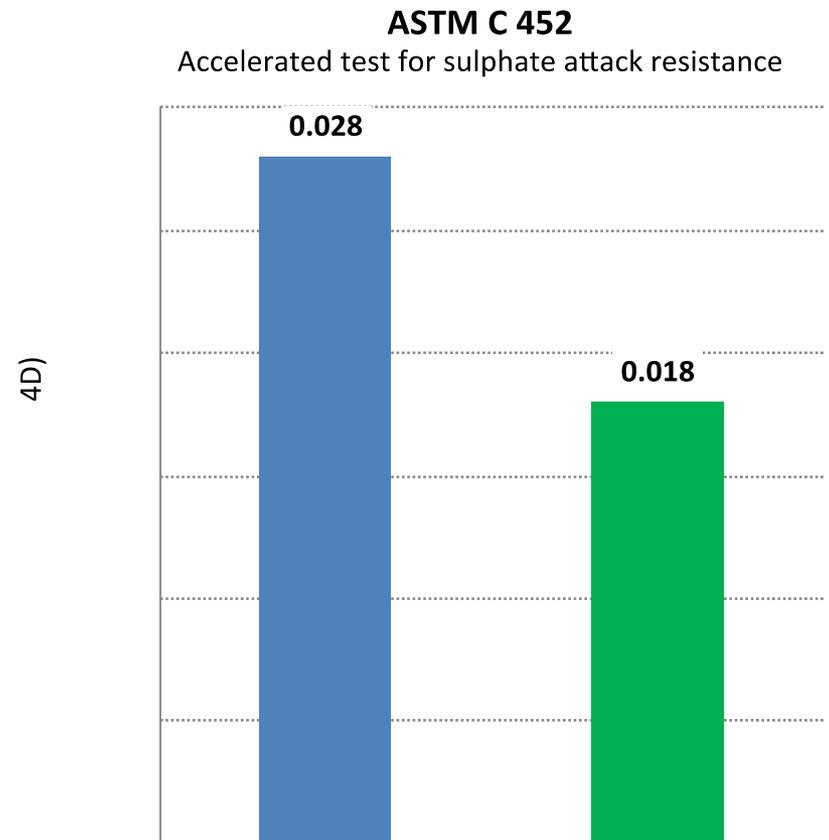
HSR cement is specified by the API for these applications.

The new trends in the oil well cements is the use of cementitious materials to improve the long term durability, the blast furnace slag and fly ash are examples of this type or materials that provide the cement additional characteristics improving the waterproof characteristis of the cemented layers and contributing to additional chemical resistance and mechanical development after its reaction with some of the hydration products of the cements.

At **Cemex** additional to the use of cementitious materials the use of Nanotechnology is also studied to improve the resistance of the cements to chemical aggressive agents in the environment to which the wells are exposed.

An example of the level of improvement of the chemical resistance of the cement is determined with the accelerated test stated by the american norm ASTM C 452 referring to the exposure of sulphate attack.

Application of nanotechnology oil well cement to increase its durability
(evaluation using the accelerated method for the expansion due to sulphate attack, with a maximum limit of 0.04% at 14D)



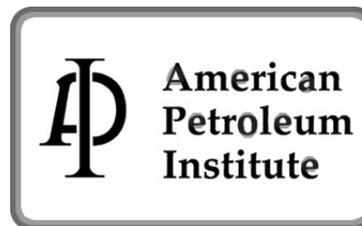
For the oil well cement production, the control of the process and the cement characteristics is crucial, at CEMEX we have the highest standards for this procedures.

- Our production process is certified by API
- Our quality management system is certified under the norm 9001 by AENOR
- Our environmental management system is certified under the norm ISO 14001
- Our laboratories are certified by CTL (Certified Testing Laboratories) and EMA (Mexican Accreditation Entity)

We also have the R&D and service laboratories in Biel-Switzerland, Tampa-USA and Monterrey-Mexico.



entidad mexicana
de acreditación, a.c.



AENOR

CEMEX'S GLOBAL R&D LABORATORIES

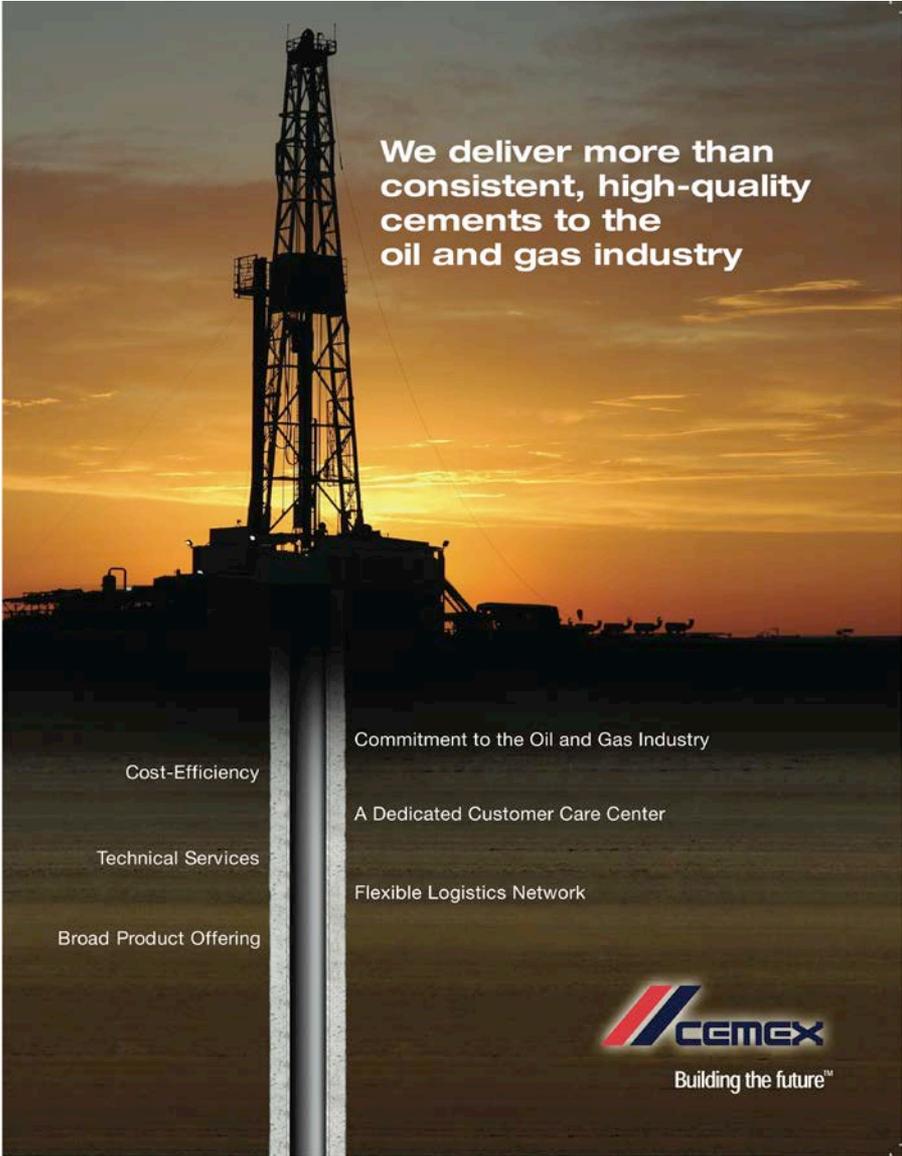
CRG Lab Switzerland
Central Lab México
CTCC lab México
CL Tampa

Facilities designed support the following CEMEX businesses:

- a) Cement
- b) Ready-Mix
- c) Aggregates
- d) Admixtures



Cement Manufacturing's Impact on Cement Durability in Oil & Gas Wells Applications



We deliver more than consistent, high-quality cements to the oil and gas industry

Cost-Efficiency

Technical Services

Broad Product Offering

Commitment to the Oil and Gas Industry

A Dedicated Customer Care Center

Flexible Logistics Network



**Count on CEMEX for what you need:
Consistency. Reliability. Availability.**

When you choose CEMEX well cements, you're getting more than premium products. You're getting a seasoned partner with over a century of experience and a strong commitment to servicing the oil and gas industry.

Our commitment goes beyond our products. In order to deliver consistent, high-quality cements, we invest heavily in our operations and logistics network. This allows us to provide a consistently reliable product to keep your cementing cost-efficient and free of interruptions.

