**Fiscal/Calendar Year:** 2017

**Grantee Name:** City of Santa Cruz  
**Contact Person:** Michael Manno  
**Contact Phone:** 831-420-5078  
**Mailing Address:** 877 Cedar Street, Ste. 101  
Santa Cruz, CA 95060

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1. **Funds**
   a. Is a separate fund maintained for trust assets, liabilities, revenues and expenditures?
      
      | YES | NO |
      |-----|----|
      | ✔   |    |

      If “No”, under what fund are they accounted for? If “Yes,” please list the name(s) of the fund(s)
      - Municipal Wharf

   b. Are separate financial statements prepared for the trust?
      
      | YES | NO |
      |-----|----|
      |    | ✔|

      If “No,” in which financial statements are they included? (Name of the document(s) and the applicable page number(s)) If “Yes,” describe the organization of the separate financial statement.


2. **Revenue**
   a. What was the gross revenue received or generated from trust land or trust assets during the past fiscal year?
      - $2,922,616

   b. Please list all sources of revenue and the amount of revenue generated from each source (e.g. permits, rentals, percentage of lease)
      - Special Events $3,844; Marine Rescue Program $151,743; Municipal Wharf $1,439,287; Wharf Gate Operations $1,181,762; Capital Improvements Projects $145,981

3. **Expenses**
   a. What was the total expenditure of funds received or generated from trust land or assets during the past fiscal year?
      - $3,527,564

   b. What expenses were allocated or charged directly to the trust? Please list the source of the expenditure and the amount expended.
      - Special Events $28,116; Marine Rescue Program $890,663; Municipal Wharf Expenditures $2,075,401; Wharf Gate Operations $500,007; Capital Improvement Projects $33,376

   c. Have there been any capital improvements over $250,000 within the current fiscal year? Are any capital improvements over $250,000 expected in the next fiscal year?
      - Q1. No.  Q2. Yes: Wharf Pilings $1,000,000; Wharf Ticketing Booths/Gates $600,000

   d. Describe any other disposition of trust funds or assets or any other disposition of the trust lands or trust assets themselves. Include any internal funds that were transferred to other grantees, to the management of another entity or under the management of another political subdivision of the grantee per an agreement, settlement, or Memorandum of Understanding.
      - N/A.

4. **Beginning and Ending Balance**
   Please list the beginning and ending balances for the tidelands trust fund(s) for this past fiscal year.
   
   - Beginning: $0
   - Ending: $0

For all questions, please give the page number where the information can be found in your accompanying financial document. Please use additional pages as necessary.
### Revenues

#### Special Events
- Aloha Races: - 3,844 (3,844)

#### Marine Rescue Program (2204)
- Charges for Services: 83,500 151,743 (68,243)

#### Wharf Gate Operations (4226)
- Municipal Wharf (3211)
  - Charges for Services: 760 1,690 (940)
  - Fines and Forfeits: 1,750 17 1,733
  - Miscellaneous Revenues: 1,200,000 1,437,580 (237,580)

#### Total Wharf Gate Operations Revenues
- Municipal Wharf: 1,202,500 1,439,287 (236,787)

### Expenditures

#### Capital Improvement Projects Revenues
- Wharf Master Plan 2012 EDA Grant: 426 - 426
- Miramar Demolition and Wharf Piling: 1,450,000 6,125 1,443,875
- 17D Municipal Wharf: - 6,420 (6,420)
- 57 Municipal Wharf: - 4,044 (4,044)
- 15 Municipal Wharf: - 4,082 (4,082)
- 47 Municipal Wharf: - 13,838 (13,838)
- 17A Municipal Wharf: - 6,267 (6,267)
- 25 Municipal Wharf: - 60,860 (60,860)
- 49B Municipal Wharf: - 18,799 (18,799)
- 17B/C Municipal Wharf: - 3,286 (3,286)
- 17E Municipal Wharf: - 840 (840)
- 49A Municipal Wharf: - 19,329 (19,329)
- 2 Municipal Wharf: - 2,092 (2,092)

#### Total Capital Improvements Projects
- Municipal Wharf: 1,450,426 145,981 1,304,445

### Total Revenues
- Municipal Wharf: 3,986,426 2,922,616 1,063,810

### Expenditures

#### Special Events
- Aloha Races: 14,132 17,835 (3,703)
- Halloween on the S.C. Wharf: 4,000 2,088 1,912
- Woodies on the Wharf: 10,525 8,193 2,332

#### Marine Rescue Program* (2204)
- Personnel Services: 670,040 704,431 (34,391)
- Services: 102,884 97,381 5,503
- Supplies: 22,000 29,921 (7,921)
- Other Materials and Services: 42,750 17,425 25,325
- Capital Outlay: - 10,500 41,500

#### Total Marine Rescue Program Expenditures
- Municipal Wharf: 837,674 890,663 (52,989)

### Total Wharf Gate Operations Expenditures
- Municipal Wharf: 2,135,874 2,075,401 60,473

### Total Wharf Gate Operations Revenues
- Municipal Wharf: 3,069,863 33,376 3,036,487

### Total Capital Improvement Projects Expenditures
- Municipal Wharf: 6,659,816 3,527,564 3,132,052

### <NET COST>
- Municipal Wharf: (2,673,190) (604,948) (2,068,241)

* Includes some lifeguards expenses on State beaches.
City of Santa Cruz

The City of Santa Cruz's trust land includes a portion of Monterey Bay that is bound by a direct line from Lighthouse Point to the western edge of the San Lorenzo River, north to the mean tide line along the shore connecting the two points. The beach area covered is considered to be the areas of sand immediately adjacent to bay waters from the San Lorenzo River/Railroad Trestle to the western portion of Cowell Beach. This area includes unimproved beaches adjacent to the Seaside Company's Santa Cruz Beach Boardwalk, the Wharf, and the Dream Inn Hotel. The beach east or down coast of the Municipal Wharf is commonly referred to as the Main Beach. The beach west of the Wharf is named Cowell Beach. This sandy beach area is approximately 1 mile in length and varies seasonally in width, to as little as 200 feet wide in some areas during the winter months. The sandy beach sustains heavy recreational use. The area is entirely open to the general public with multiple pedestrian vertical access ways and lateral access the full length. There are limited restrictions on hours of use.

Two City government offices are located on the Wharf, the Lifeguard Headquarters (Fire Department) and the Wharf Headquarters (Parks and Recreation Department). The City of Santa Cruz also maintains three restroom facilities on the Wharf. The following businesses are located on the Wharf:

<table>
<thead>
<tr>
<th>Business Name</th>
<th>Business Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dolphin</td>
<td>Dining</td>
</tr>
<tr>
<td>Firefish Grill</td>
<td>Dining</td>
</tr>
<tr>
<td>Gilda’s</td>
<td>Dining</td>
</tr>
<tr>
<td>Miramar</td>
<td>Dining</td>
</tr>
<tr>
<td>Olitas</td>
<td>Dining</td>
</tr>
<tr>
<td>Riva Fish House</td>
<td>Dining</td>
</tr>
<tr>
<td>SPLASH!</td>
<td>Dining</td>
</tr>
<tr>
<td>Stagnaro Bros.</td>
<td>Dining and Fish Market</td>
</tr>
<tr>
<td>Vino Prima Wine Bar</td>
<td>Wine Tasting</td>
</tr>
<tr>
<td>Paradise Dogs</td>
<td>Food to Go, Sweets, Snacks, and Coffee</td>
</tr>
<tr>
<td>Woodies Café</td>
<td>Food to Go, Sweets, Snacks, and Coffee</td>
</tr>
<tr>
<td>Pacific Coast Kites</td>
<td>Adventure and Sports</td>
</tr>
<tr>
<td>Santa Cruz Boat Rental</td>
<td>Adventure and Sports</td>
</tr>
<tr>
<td>Venture Quest Kayak Rental</td>
<td>Adventure and Sports</td>
</tr>
<tr>
<td>Bonnie’s Gifts</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Buccaneer</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Gilbert’s Gift Shop</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Made in Santa Cruz</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Marini’s Munchies</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Business Name</td>
<td>Business Type</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>---------------------------------------------------</td>
</tr>
<tr>
<td>Noland’s Clothing &amp; Gift Co.</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Ports of Call</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Santa Cruz Bay Company</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Santa Cruz Boat Rentals</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
<tr>
<td>Surf Life</td>
<td>Gifts, Apparel, and Accessories</td>
</tr>
</tbody>
</table>

The City of Santa Cruz has received a federal grant from the Economic Development Agency to complete a Wharf Master Plan. This process is currently underway.

The Trust Lands continue west to Natural Bridges State Park. Lighthouse State Beach and the eastern portion of its beach are under the jurisdiction of the State with only the western half of its beach under the jurisdiction of the City of Santa Cruz. The remainder of the Trust Lands to the west consists of coastal bluffs and cliffs. Portions of these lands have been armored to protect the shoreline.

Revenues and Expenditures (Finance)