Fiscal/Calendar Year: 2016-17

Grantee Name: The City of Santa Monica
Contact Person: Stephanie Manglaras
Contact Phone: 310.458.8272
Mailing Address: 1717 4th Street Suite 250
Santa Monica, CA 90401
stephanie.manglaras@smgov.net

1. Funds
   a. Is a separate fund maintained for trust assets, liabilities, revenues and expenditures?
      YES □ NO □
      If “No”, under what fund are they accounted for? If “Yes,” please list the name(s) of the fund(s)
      Beach Recreation
   b. Are separate financial statements prepared for the trust?
      YES □ NO □
      If “No,” in which financial statements are they included? (Name of the document(s) and the
      applicable page number(s)) If “Yes,” describe the organization of the separate financial statement.

2. Revenue
   a. What was the gross revenue received or generated from trust land or trust assets during the past
      fiscal year? $16,049,528
   b. Please list all sources of revenue and the amount of revenue generated from each source (e.g.
      permits, rentals, percentage of lease) Filming Permits $131,362, Interest on Deposits $59,073, Leased Beach Concessions $1,030,652,
      City Operated Beach Parking Lots $11,926,079, Other Beach Revenues $1,305,980, Other Charges
      for Services $493,928, Lease Rental Income $1,051,564, and Intergovernmental $50,890.

3. Expenses
   a. What was the total expenditure of funds received or generated from trust land or assets during the
      past fiscal year? $16,433,831
   b. What expenses were allocated or charged directly to the trust? Please list the source of the
      expenditure and the amount expended. Beach Maintenance and Improvements $1,477,838, Beach Operations
      $9,241,557, Beach Maintenance $5,298,961, and Beach Patrol $415,475.
   c. Have there been any capital improvements over $250,000 within the current fiscal year? Are any
      capital improvements over $250,000 expected in the next fiscal year?
      Yes. Yes.
   d. Describe any other disposition of trust funds or assets or any other disposition of the trust lands or
      trust assets themselves. Include any internal funds that were transferred to other grantees, to the
      management of another entity or under the management of another political subdivision of the
      grantee per an agreement, settlement, or Memorandum of Understanding.
      None.

4. Beginning and Ending Balance
   Please list the beginning and ending balances for the tidelands trust fund(s) for this past fiscal year.
   Beginning balance $11,784,941; ending balance $11,400,638.

For all questions, please give the page number where the information can be found in your accompanying
financial document. Please use additional pages as necessary.
## The City of Santa Monica
### Statement of Revenues and Expenditures
#### Santa Monica State Beach Park Areas
#### July 1, 2016 - June 30, 2017

### Revenues

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Filming Permits</td>
<td>$131,362</td>
</tr>
<tr>
<td>Interest on Deposits</td>
<td>$59,073</td>
</tr>
<tr>
<td>Leased Beach Concessions</td>
<td>$1,030,652</td>
</tr>
<tr>
<td>City Operated Beach Parking Lots</td>
<td>$11,926,079</td>
</tr>
<tr>
<td>Other Beach Revenues</td>
<td>$1,305,980</td>
</tr>
<tr>
<td>Other Charges for Services</td>
<td>$493,928</td>
</tr>
<tr>
<td>Lease Rental Income</td>
<td>$1,051,564</td>
</tr>
<tr>
<td>Intergovernmental *</td>
<td>$50,890</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$16,049,528</strong></td>
</tr>
</tbody>
</table>

### Expenditures

#### Development:
<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beach Maintenance and Improvements</td>
<td>$1,477,838</td>
</tr>
<tr>
<td><strong>Total Development</strong></td>
<td><strong>$1,477,838</strong></td>
</tr>
</tbody>
</table>

#### Operations and Maintenance:
<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beach Operations</td>
<td>$9,241,557</td>
</tr>
<tr>
<td>Beach Maintenance</td>
<td>$5,288,961</td>
</tr>
<tr>
<td>Beach Patrol</td>
<td>$415,475</td>
</tr>
<tr>
<td><strong>Total Operations and Maintenance</strong></td>
<td><strong>$14,955,993</strong></td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$16,433,831</strong></td>
</tr>
</tbody>
</table>

* This was a LA County Prop A O&M reimbursement.

** A pension payment of $474,645 included in Total Operations and Maintenance expenditures, and as part of the larger payment to CalPERS, is categorized as a Special Item in the CAFR (Note 18 and Combined Statement of Revenues, Expenditures and Changes in Fund Balances).
# The City of Santa Monica

## State Beach Park Areas Operating Agreement

### Statistical Recapitulation

1981 - 82 to 2016 - 17 Inclusive

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
<th>Development</th>
<th>Operations and Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1981 - 82</td>
<td>$634,311</td>
<td>$8,158</td>
<td>$584,627</td>
</tr>
<tr>
<td>1982 - 83</td>
<td>$1,717,070</td>
<td>$103,854</td>
<td>$1,536,216</td>
</tr>
<tr>
<td>1983 - 84</td>
<td>$2,019,301</td>
<td>$74,111</td>
<td>$1,945,190</td>
</tr>
<tr>
<td>1984 - 85</td>
<td>$2,143,786</td>
<td>$67,431</td>
<td>$2,076,355</td>
</tr>
<tr>
<td>1985 - 86</td>
<td>$2,252,579</td>
<td>$145,442</td>
<td>$2,107,137</td>
</tr>
<tr>
<td>1986 - 87</td>
<td>$2,375,962</td>
<td>$136,482</td>
<td>$2,239,480</td>
</tr>
<tr>
<td>1987 - 88</td>
<td>$3,116,418</td>
<td>$236,795</td>
<td>$2,882,153</td>
</tr>
<tr>
<td>1988 - 89</td>
<td>$2,655,939</td>
<td>$54,839</td>
<td>$2,601,099</td>
</tr>
<tr>
<td>1989 - 90</td>
<td>$3,090,556</td>
<td>$22,704</td>
<td>$2,867,852</td>
</tr>
<tr>
<td>1990 - 91</td>
<td>$3,114,310</td>
<td>$274,975</td>
<td>$2,840,138</td>
</tr>
<tr>
<td>1991 - 92</td>
<td>$3,159,676</td>
<td>$283,847</td>
<td>$2,875,829</td>
</tr>
<tr>
<td>1992 - 93</td>
<td>$3,582,160</td>
<td>$52,655</td>
<td>$3,529,505</td>
</tr>
<tr>
<td>1993 - 94</td>
<td>$2,526,083</td>
<td>$78,386</td>
<td>$2,447,697</td>
</tr>
<tr>
<td>1994 - 95</td>
<td>$3,139,796</td>
<td>$474,238</td>
<td>$2,665,558</td>
</tr>
<tr>
<td>1995 - 96</td>
<td>$3,670,109</td>
<td>$101,115</td>
<td>$3,569,054</td>
</tr>
<tr>
<td>1996 - 97</td>
<td>$4,912,409</td>
<td>$257,521</td>
<td>$4,654,888</td>
</tr>
<tr>
<td>1997 - 98</td>
<td>$4,395,370</td>
<td>$626,772</td>
<td>$3,768,598</td>
</tr>
<tr>
<td>1998 - 99</td>
<td>$4,202,457</td>
<td>$423,589</td>
<td>$3,778,868</td>
</tr>
<tr>
<td>1999 - 00</td>
<td>$4,013,642</td>
<td>$1,341,344</td>
<td>$2,672,298</td>
</tr>
<tr>
<td>2000 - 01</td>
<td>$4,784,927</td>
<td>$810,768</td>
<td>$3,974,159</td>
</tr>
<tr>
<td>2001 - 02</td>
<td>$5,923,418</td>
<td>$1,155,372</td>
<td>$4,768,046</td>
</tr>
<tr>
<td>2002 - 03</td>
<td>$5,726,427</td>
<td>$781,123</td>
<td>$4,945,304</td>
</tr>
<tr>
<td>2003 - 04</td>
<td>$6,333,746</td>
<td>$848,611</td>
<td>$5,485,135</td>
</tr>
<tr>
<td>2004 - 05</td>
<td>$6,043,062</td>
<td>$128,648</td>
<td>$5,914,414</td>
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<tr>
<td>2005 - 06</td>
<td>$7,875,505</td>
<td>$1,688,394</td>
<td>$6,187,111</td>
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<tr>
<td>2006 - 07</td>
<td>$8,406,582</td>
<td>$2,124,649</td>
<td>$6,281,933</td>
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<tr>
<td>2007 - 08</td>
<td>$13,955,830</td>
<td>$9,625,298</td>
<td>$4,330,532</td>
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<tr>
<td>2008 - 09</td>
<td>$24,131,476</td>
<td>$14,237,837</td>
<td>$9,893,639</td>
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<tr>
<td>2009 - 10</td>
<td>$12,251,049</td>
<td>$1,259,086</td>
<td>$10,992,063</td>
</tr>
<tr>
<td>2010 - 11</td>
<td>$9,920,316</td>
<td>$811,761</td>
<td>$9,108,555</td>
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<tr>
<td>2011 - 12</td>
<td>$12,578,630</td>
<td>$383,974</td>
<td>$12,194,656</td>
</tr>
<tr>
<td>2012 - 13</td>
<td>$12,657,967</td>
<td>$878,503</td>
<td>$11,779,464</td>
</tr>
<tr>
<td>2013 - 14</td>
<td>$15,615,487</td>
<td>$1,347,788</td>
<td>$14,267,700</td>
</tr>
<tr>
<td>2014 - 15</td>
<td>$14,689,794</td>
<td>$911,552</td>
<td>$13,778,242</td>
</tr>
<tr>
<td>2015 - 16</td>
<td>$15,728,790</td>
<td>$1,579,126</td>
<td>$14,149,664</td>
</tr>
<tr>
<td>2016 - 17</td>
<td>$16,049,528</td>
<td>$1,477,838</td>
<td>$14,571,690</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$249,927,589</td>
<td>$44,756,773</td>
<td>$193,730,176</td>
</tr>
</tbody>
</table>

Recapitulation of Beach Revenue and Expenditures

- Total Revenues: $249,927,589
- Total Expenditures:
  - Development: $44,756,773
  - Operations and Maintenance: $193,730,176
- Total Excess of Revenues Over Expenditures for beach purposes: $11,400,636
### Number of cars parked

<table>
<thead>
<tr>
<th>Month</th>
<th>State Beach FYE 06.30.17</th>
<th>Beach House FYE 06.30.17</th>
<th>Total FYE 06.30.17</th>
<th>Variance FYE 06.30.16</th>
<th>Percent Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>July</td>
<td>321,231</td>
<td>16,102</td>
<td>337,333</td>
<td>308,426</td>
<td>9%</td>
</tr>
<tr>
<td>August</td>
<td>294,351</td>
<td>15,074</td>
<td>309,425</td>
<td>321,954</td>
<td>-4%</td>
</tr>
<tr>
<td>September</td>
<td>230,956</td>
<td>8,634</td>
<td>239,590</td>
<td>239,249</td>
<td>0%</td>
</tr>
<tr>
<td>October</td>
<td>203,359</td>
<td>6,829</td>
<td>210,188</td>
<td>191,105</td>
<td>10%</td>
</tr>
<tr>
<td>November</td>
<td>160,745</td>
<td>4,782</td>
<td>165,527</td>
<td>157,584</td>
<td>5%</td>
</tr>
<tr>
<td>December</td>
<td>184,810</td>
<td>3,675</td>
<td>188,485</td>
<td>135,155</td>
<td>39%</td>
</tr>
<tr>
<td>January</td>
<td>145,854</td>
<td>4,620</td>
<td>150,474</td>
<td>155,118</td>
<td>-3%</td>
</tr>
<tr>
<td>February</td>
<td>128,458</td>
<td>3,653</td>
<td>132,111</td>
<td>178,989</td>
<td>-26%</td>
</tr>
<tr>
<td>March</td>
<td>215,450</td>
<td>7,136</td>
<td>222,586</td>
<td>207,912</td>
<td>7%</td>
</tr>
<tr>
<td>April</td>
<td>391,116</td>
<td>8,857</td>
<td>399,973</td>
<td>212,274</td>
<td>88%</td>
</tr>
<tr>
<td>May</td>
<td>208,036</td>
<td>6,121</td>
<td>214,157</td>
<td>215,454</td>
<td>-1%</td>
</tr>
<tr>
<td>June</td>
<td>254,239</td>
<td>12,908</td>
<td>267,147</td>
<td>266,538</td>
<td>0%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2,738,605</strong></td>
<td><strong>98,391</strong></td>
<td><strong>2,836,996</strong></td>
<td><strong>2,589,758</strong></td>
<td><strong>10%</strong></td>
</tr>
</tbody>
</table>